

[^0]| Pinnacle | 408 661-5903 |  | www.investwithpinnacle.com |  |  |
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| 5 Year Performance Summary----Cash-flow \& Equity |  |  |  |  |  |
|  | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
| INCOME |  |  |  |  |  |
| Gross Rent | \$12,900 | \$13,287 | \$13,686 | \$14,096 | \$14,519 |
| Vacancy | \$645 | \$664 | \$684 | \$705 | \$726 |
| Operating Income | \$12,255 | \$12,623 | \$13,001 | \$13,391 | \$13,793 |
| EXPENSES |  |  |  |  |  |
| Property taxes | \$843 | \$860 | \$877 | \$895 | \$912 |
| Insurance | \$600 | \$612 | \$624 | \$637 | \$649 |
| Management | \$828 | \$853 | \$878 | \$905 | \$932 |
| Maintenance | \$516 | \$531 | \$547 | \$564 | \$581 |
| Total Operating Expenses | \$2,787 | \$2,856 | \$2,927 | \$3,000 | \$3,075 |
| Income Analyses |  |  |  |  |  |
| Net Operating Income | \$9,468 | \$9,766 | \$10,074 | \$10,391 | \$10,718 |
| Debt Service | \$6,886 | \$6,886 | \$6,886 | \$6,886 | \$6,886 |
| Cash Flow | \$2,582 | \$2,880 | \$3,188 | \$3,505 | \$3,832 |
| Cash on Cash Return | 9.9\% | 11.1\% | 12.3\% | 13.5\% | 14.8\% |
| Equity Analysis | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
| Principal Reduction | \$1,465 | \$1,544 | \$1,627 | \$1,715 | \$1,807 |
| Annual Appreciation | \$3,897 | \$4,014 | \$4,134 | \$4,258 | \$4,386 |
| Total Annual Equity Gain | \$5,362 | \$5,558 | \$5,762 | \$5,973 | \$6,193 |
| Total Equity Gain \% | 20.6\% | 21.4\% | 22.2\% | 23.0\% | 23.8\% |
| Income \& Equity Analysis | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
| Total Annual Income | \$2,582 | \$2,880 | \$3,188 | \$3,505 | \$3,832 |
| Total Annual Eqity | \$5,362 | \$5,558 | \$5,762 | \$5,973 | \$6,193 |
| Total Income \& Equity | \$7,944 | \$8,438 | \$8,949 | \$9,478 | \$10,025 |
| Return from Income \& Equity | 30.6\% | 32.5\% | 34.4\% | 36.5\% | 38.6\% |


| Cummulative Cash flow | $\$ 2,582$ | $\$ 5,462$ | $\$ 8,650$ | $\$ 12,155$ | $\$ 15,988$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Cummulative Equity Gain | $\$ 5,362$ | $\$ 10,920$ | $\$ 16,682$ | $\$ 22,655$ | $\$ 28,848$ |
| Total Cummulative Income \& Equity | $\$ 7,944$ | $\$ 16,382$ | $\$ 25,332$ | $\$ 34,810$ | $\$ 44,835$ |


[^0]:    These are projections only and performance is not gauranteed. All investments have risk and investors should do their own due dilligence
    *Rates can vary and are subject to change Seller will credit $\$ 2000$ towards loan points for interest rate reduction

