

HOW TO SELL (POST LOCK DOWN MASTERCLASS)



HOUSE KEEPING & MINDSET



TODAY'S THEMES

- **THEME 1:** BIGGEST TRENDS IN SALES IN THIS CURRENT MARKET, THE GOOD AND THE BAD
- **THEME 2:** WHAT SHOULD PEOPLE BE FOCUSING ON RIGHT NOW TO DEVELOP NEW BUSINESS
- **THEME 3:** TOP TIPS, ADVICE AND RECOMMENDATIONS FOR PEOPLE

TODAY'S EXPERTS & GUESTS



MIKE WOOTTON – HOST, MW AGENCY & BUSINESS IN BOARDIES FOUNDER

- DIGITAL MARKETING, ONLINE BUSINESS SPECIALIST
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- HAS SPENT THE MAJORITY OF HER CAREER IN BUSINESS DEVELOPMENT AND SALES
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KRISTIN HARPER— HARPER CONSULTANCY/NEISIAN NETWORK

- HAS SPENT THE MAJORITY OF HIS CAREER IN SALES AND BUSINESS DEVELOPMENT
- NATIONAL SALES MANAGER AT CSG NEW ZEALAND
- FOUNDED THE NEISIAN NETWORK, ONE OF THE LARGEST MAORI AND PASIFIKA ONLINE NETWORKING EVENTS IN NEW ZEALAND
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LINKS AND TOOLS

- LINK TO MARY'S WAR CHEST WEBINAR – RESOURCES AND TOOLS TO HELP YOU DEVELOP BUSINESS IN UNCERTAIN TIMES: [HTTPS://WWW.MAGNIFYCONSULTING.CO.NZ/SALES-WAR-CHEST/](https://www.magnifyconsulting.co.nz/sales-war-chest/)
- LINK TO MARY'S WEBSITE: [HTTPS://WWW.MAGNIFYCONSULTING.CO.NZ](https://www.magnifyconsulting.co.nz)
- KRISTIN'S NEISIAN NETWORK: [HTTPS://WWW.THENESIANNETWORK.COM/](https://www.thenesiannetwork.com/)

