



**Binod Maliel** CGC, EQC, CAL, NLP, PMP, CSM

*International Trainer, Author, Speaker, Executive Coach*  
*Project Excellence | Leadership Excellence | Peak Performance*

CGC: International Certified Growth Coach  
EQC: EQ (Emotional Intelligence) Certified  
CAL: Certificate of Achievement in Leadership, American Management Association  
NLP: Certified in Neuro Linguistic Programming (NFNLP)  
PMP: Project Management Professional (Project Management Institute)  
CSM: Certified Scrum Master (Scrum Alliance)  
Authorized to run Jack Canfield's renowned "Breakthrough to Success" training processes.

Binod Maliel is the founder of ValYouAdd Consultancy® which focuses on **Developing People to Grow Themselves, Their Organization, and Their Customers**. He employs various approaches including facilitations, interventions, trainings, coaching, keynote talks and consulting – in the areas of **Leadership Development Excellence, Project Management and Business Analysis Excellence, and Peak Performance Acceleration**.

Binod Maliel has more than three decades of experience of which almost two decades has been in the corporate world, and the rest in accelerating employee performance and organizational growth of clients. A majority his corporate experience has been with Fortune 100 group companies both in India and overseas, where he has been part of the senior management. Binod holds a B.E in Electrical and Electronics Engineering from the premier National Institute of Technology, Surathkal.

He has led large teams and delivery operations across multiple countries, being responsible for multiple clients, for end-to-end project delivery, for managed services and for development center set up. He has implemented solutions in diverse technical and business environments using project management and business analysis processes, including practices found in the Project Management Body of Knowledge (PMBOK®) and Business Analysis Body of Knowledge (BABOK®).

Binod brings with him tremendous value from his industry leadership experience in the form of practical approaches for resolving pain and for providing gain, which helps participants grow and in turn help accelerate their organizations' business growth. His programs combine fun and high impact learning. His knowledge in emotional intelligence and neuro-linguistic programming also help participants learn how to maximize the potential in themselves. He has run programs for varied industries including banks, telecom, manufacturing, pharmaceuticals, consulting, retail, supply chain, government, IT, and so on.

Over 12+ years he has run programs in project management, business analysis, leadership, and high performance for various organisations including SAP, Microsoft, Vmware, Cisco, HP, Philips, Yahoo, Akamai, McAfee, PGI, Cognizant, Capgemini, Wipro, Infosys, Accenture, Oracle, Fujitsu, Broadcom, Virtusa, Atos, Bristlecone, Tata Elxsi, Goldman Sachs, HSBC, Nomura, Société Générale, Barclays, JPMC, Standard Chartered Bank, RBS, Deutsche Bank, HDFC, Fiserv, iNautix, Thomson Reuters, Honeywell, BASF, Lanco, Mercedes Benz, Bajaj Auto, Qualcomm, Cypress Semiconductors, NXP Semiconductors, LSI Logic, Infineon, Ericsson, Aircel, OnMobile, Target,

JDA, Hospira / Pfizer, Cipla, Columbia Asia Hospital, Medtronic, Pepsico, Aditya Birla Management Corporation, National Institute of Smart Governance, and many others in India and overseas.

He consistently gets very high participant feedback scores for his programs.

He is a co-author, along with world-renowned authors such as Jack Canfield (of the Chicken Soup book series fame), and Brian Tracy (self-growth guru and author of more than 40 books) of the book "***The DNA of Success Stories.***" He is a speaker at conferences.

Binod was equipped in "how to train" by the American Management Association (AMA), USA, and also has a certificate of achievement in leadership from AMA. He has received the "Gold Star Contributor" recognition from Project Management Institute, Bangalore chapter for his contribution to them in Project Management training. He is a member of the Project Management Institute (PMI®), National Human Resource Development Network (NHRD), Indian Society for Applied Behavioral Science (ISABS), and Toastmasters International.

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## Testimonials

Few of the numerous testimonials for Binod Maliel:

Having been involved for over 8 years with Binod Maliel's work in facilitations, trainings and interventions in top organizations, I have found that he consistently gets extremely high participant feedback scores, and is one of the best facilitators that I have come across. His programs are highly interactive, fun and create high learning impact to participants. He is very easy to work with, is extremely reliable, and maintains a good rapport with his clients, participants and stakeholders.

**- Bhagya V | Operations Manager, *One of the largest global training organizations***

Binod is an excellent trainer. I attended his 2 day workshop on High Achieving Leadership. Binod has sound knowledge on leadership and provides in-depth knowledge on leadership styles, team building, relationships, conflict management and other leadership aspects.

I thoroughly enjoyed these 2 days a lot, it was very insightful and refreshing. I would highly recommend everyone to attend Binod's training programs.

**- Jitendra Solanki | Asst Vice President, *HSBC***

Binod brings finest elements of business practicality into his sessions; thanks to his abundant industry experience which he greatly aligns with time tested occupational solutions that he offers to his clients. I sought his expertise for our company in running 'First time manager workshop' as well as 'Project leadership program' and he was fantastic - primarily because of his ability to shove 'corporate intensity' through 'ingenious simplicity' ....

**- Rajesh Toranagatti | Director of L&D and Country HR Director, *Cypress Semiconductor Corporation***