



ACCELERATED CASH CONVERSION TRAINING COURSE DATASHEET

COURSE OVERVIEW

HOW TO FINANCE YOUR CONTRACTS

Objective: To learn how to implement a sustainable growth strategy to finance government contracts to accelerate cash conversion to increase and maintain liquidity during the development and growth .

TRAINING COURSE DESCRIPTION

TITLE: How to Finance Your Contracts

How to Finance Your Contracts is a non-credit training course that contains (4) modules. The course is designed to show contractors how to use the Accelerated Cash Conversion strategy to finance contracts. Attendees will learn how to calculate A/R Turnover, A/P Turnover, and Return on Interest (R.O.I.).

NOTICE TO ATTENDEES: PC Camera, Microphone, and Speakers are Required

**** THIS COURSE IS CONDUCTED VIA LIVE ONLINE ZOOM VIDEO. ****

TRAINING COURSE DURATION

2 Hour(s)

ATTENDEE LEARNING OBJECTIVES

During the training course; students will learn about:

- How to manage Accounts Receivable assets.
- How to manage Accounts Payable liabilities.
- Understanding a typical contract financing transaction step-by-step
- How to use R.O.I. to determine the viability of financing business growth.

CLASS TRAINING MODULES

LIVE ZOOM CLASS TIMES	MODULE	HOURS	TRAINING COURSE MODULE DESCRIPTION
AS SCHEDULED	Module I	0.50 hrs	Exercise: Determining the A/R Turns Ratio
	Module II	0.50 hrs	Exercise: Determining the A/P Turns Ratio
	Module III	0.50 hrs	Exercise: Calculating the R.O.I. on financing solutions.
	Module IV	0.50 hrs	How to Qualify for Working Capital Lines

STUDENT PREREQUISITES AND REQUIRED CLASS TOOLS & MATERIALS

Students attending this class will need to be proficient in basic computer keyboarding skills and the use of internet browsers, email applications, video conferencing, and Adobe Acrobat Reader software tools.

Tools and Materials: Attendees will need to have the following items to attend the online video class;

- 1) High-Speed Internet Access
- 2) Web-enabled Laptop PC, Tablet, Phone, or I-Pad with video camera and audio capabilities.

TRAINING COURSE TUITION: \$699.00/person